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Serious games for decision-making processes: a systematic literature review

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Abstract In asset management one key element is the availability of information at right time for decision-making. Decision-making processes in organizations are often multi-actor problems. Studies to train and improve decision-making with serious games have been previously conducted. The term “serious game” describes an intention of the player or the developer of the game to include a purpose other than pure entertainment into the game. Serious games communicate their purpose to the player through immersive and fun gameplay. While being engaged in gameplay, the players are knowingly or subconsciously more receptive to learning and skill acquisition. The number of articles about serious games in decision-making has increased during recent years. In this study, a systematic literature review is performed by using the Scopus database. The purpose of the paper is to categorize and analyse the content of existing literature of serious games for decision-making processes in organizations. The paper also raises some points on what the current games lack considering organizational and technological trends.

Keywords: serious games, decision-making, decision support, simulation games.

1 Introduction

Physical asset management can be seen as a process of identification, design, construction, operation and maintenance of assets. Management of critical assets requires reliable information for the decision-making process. (Faiz and Edirisinghe, 2009) Better decision-making can be done by using better and more efficient information management (Vanier, 2001). Serious games and games for learning in general are mostly used for knowledge acquisition but they have been

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successfully used also for example for skill acquisition and behavior change (Boyle et al., 2016).

Serious games are an approach for incorporating learning or training purpose in a fun and engaging game. Zyda (2005) defines a serious game as a mental contest where through entertaining gameplay the players' achieve a learning purpose built into the game. Playing any kind of a game is based on making series of decisions in the environment of the game. Abt (1970) mentions that testing different choices of decisions is too expensive and risky in many industrial and governmental settings due to complexity and incomplete information and serious games provide a way to compare alternatives. With serious games, complex decision-making processes can be simulated, trained and improved.

Conducting a preliminary literature review to support the design of a collaborative serious game for supporting inter-organizational decision-making processes in business ecosystems proved to be difficult. This systematic literature review investigates how serious games are used to support decision-making processes in organizations and aims to either support further research in the field of serious games in inter-organizational collaboration between companies or to reveal a gap in academic literature regarding such games.

In the Scopus database, over 200 papers can be found about supporting decision-making with a serious game between the years 2003 and 2017. A general conclusion after reviewing the large number of articles is that serious games are relevant for educational purposes as well as training decision-making in organizations. Serious games offer a possibility to learn and test complex decision-making situations in many different fields by simulating decision processes and studying the data of users' interactions. This literature review excludes serious game research concentrating purely on educational purposes because there is previous research on these topics with various other terms such as educational games or game-based learning.

2 Research design

Scopus database was used to search with string "*TITLE-ABS-KEY (("serious game" AND "decision making") AND NOT ("education" AND NOT "training"))*". This produced 197 search results that were screened out down to a final sample for analysis. As serious game as a term is used to also describe games with a purely educational use, these articles were excluded from the search but separately processed. Other searches were conducted in Scopus, Google Scholar and Google search engine to get a wider understanding to the topic in hand. For example, including other game terms "simulation game", "video game" and "computer game" in the search increased the amount of results in Scopus to 926. The other game terms steered the results too far from the training of decision-making processes and therefore the presented search string was deemed suitable for the purpose of this research.

The 197 search results were first combed through on abstract level and 82 of them were excluded from the review due to not presenting a specific game or decision-making process in organizational context. The remaining 115 papers were skimmed through and 78 were removed with the same criteria as on abstract level including the removal of papers with target players being customers or patients of an organization instead of its employees, or not indicating its target players clearly. For example, a serious game dedicated to rehabilitating drug addicts might aim to improve the decision-making of the drug addict but does not directly affect the decision processes within the organization facilitating the game. Third and final screening removed 14 papers out of the remaining 37 based on the papers introducing a game too early in its concept phase for the purposes of this paper. The games too early in the concept phase would not communicate their target players or the decision-making processes included in the game and therefore making the categorizing of those papers impossible. Out of the 39 search results disregarded with the “*AND NOT ("education" AND NOT "training")*” part of the search string, 5 were skimmed through based on abstracts and one was chosen for the final sample. This search condition excluded papers dedicated to educational purposes but specifically included educational papers with a training purpose.

Qualitative content analysis focuses on meaning rather than quantification. Content analysis is a technique to identify reference models and to estimate parameters from textual data (Luna-Reyes and Andersen, 2003). Content analysis is a systematic research method (Krippendorff, 1980; Downe-Wambolt, 1992). Content analysis is used to analyse data, which is in textual form.

3 Findings

The usage of serious games to train tasks involving decision-making within organizations is gaining traction. Out of the 24 analysed papers, 17 were written during the past five years (2013-2017) and the rest between the years 2005 and 2012. The 24 papers presented 20 different serious games of which only 2 are non-digital and 18 playable with computers or mobile devices. The papers are numbered in coding by the games they present. SKYBOARD-game is presented in four papers (4a-d), D-CITE in three (7a-c) and Muller and van de Boer-Visschedijk (2017) introduces two games, BrainRun (16) and Casual Tactical Decision Game (17).

13 games have simulation as primary or secondary game genre and 7 have role play. Most primarily role playing games have simulation as a secondary genre. The distinction between simulation and role play comes from a player assuming a role, for example a physician, and playing according to the role. Simulation puts the player in the game as themselves and puts them through tasks that simulate ones from the real world. Simulation is a natural choice for training purposes as the player automatically makes the link between game and the purpose of the training in real

life. Role play on the other hand is a genre that is used to better support the engagement and immersion to the game play, especially when the player does not practice exactly the presented task in reality. Other primary or secondary game genres recognized are quiz (3), action (1), adventure (1) and strategy (1). A quiz presents a series of questions the player answers and at the same time learns more about the topics included, action game involves fast paced situations that require swift decision-making, adventure involves different kinds of events in a game world, and strategy requires decision-making on a strategic level. All made categorizations are presented in Appendix 1.

The decision-making situations in the analysed serious games were compared with the four phases of rational decision-making: intelligence, design, choice and implementation (Turban et al., 2010). Most of the decision-making training in the analysed games belong to the design and choice phases. The design phase means that the decision-making processes under training involve inventing, developing and analysing different courses of action. In the choice phase, the player selects an action from the alternatives developed in the design phase. This is not surprising as most of the processes in the games present some form of vague emergency or critical situation, which require swift, stable and correct decision-making – for example medical complex surgery procedures or modelling decisions of a player during critical situation in supply chain management. In the intelligence phase, the player would search for conditions that require decision-making and in the implementation phase adapt the made decision. Occurrence of each phase within the analysed games is presented in table 1. Most of the games require the player to act in more than one phase of rational decision-making.

Table 1 Occurrence of rational decision-making phases in analysed games.

Intelligence	Design	Choice	Implementation
4	16	14	4

7 of the 20 analysed games are primarily related to healthcare, 4 to military, 3 to managing a conflict situation and 6 to other including project management, airport management, infrastructure planning, sports and financial decision-making. The use of serious games in training of tasks in the design and choice phases of rational decision-making also reflects in the fact that 14 of the games are single player and 6 multiplayer. 17 of the games are intra-organizational and only 3 involve roles of players inter-organizationally. All three inter-organizational, two of which are board games, are collaborative games. Inter-organizational collaboration is key in future. Games recognized here reflect that poorly, especially since only one game supports inter-organizational training in digital form, which is much more accessible to play than physical board game.

The two most important findings were the lack of presence of the intelligence phase of the four phases of rational decision-making in the analysed games and the fact that the games concentrated on decision-making processes within a single organization. The intelligence phase includes determination of whether a problem requiring decision-making exists and the explicit definition of the possible problem. In the analysed papers, almost all of the presented games were already past this phase and the player knew the situation around which they had to make decisions. The lack of implementation phase is not as surprising since most of the games simulated this phase for the player after the player completed the choice phase. A quick glance at simulations used to optimize risk management procedures (e.g. a nuclear power plant, see Williamson et al., 2012) show that games to support the intelligence phase exist with other terminology (simulation game, simulation, gamification) than serious games, while fulfilling Zyda's (2005) definition of serious games – being entertaining and incorporating a learning purpose. Further research is required to connect the different terms to get a better understanding about using games with serious purpose to improve decision-making processes in organizations.

Inter-organizational decision process increases in complexity compared with one where the decision influences only a single organization. As Abt (1970) notes, complexity is one reason to use serious games to go through decision-making processes. However, only 3 out of the 20 analysed games involved inter-organizational decision-making. Here the further research directs towards designing and using serious games more in inter-organizational setting to test if they are indeed able to answer the issue of complexity of decision-making processes.

Decision-making in asset management requires relevant information for the basis for decisions. Serious games offer a tool for increasing the knowledge of the players about the topics they make decisions about in reality or develop the decision-making processes through simulation. Therefore, serious games are versatile in the way that they can both ensure the decision maker has the relevant information and is capable of making the decisions.

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Appendix 1. Categorization of serious games for decision-making.

Topic	Game platform		Amount of players		Training content for		Game genre				Subject of the game				Stage of the game (at the time of publication)				
	Digital	Non-digital	Single player	Multiplayer	Single organization	Inter-organizational	Simulation	RPG	Quiz	Other	Healthcare	Military	Conflict management	Airport management	Other	Concept	Prototype	Validated	Released
1	x		x		x			1						1				x	
2	x		x		x		1			1				2				x	
3	x			x	x		1							1	x				
4a		x		x		x	2	1					1		x				
4b		x		x		x	2	1					1				x		
4c		x		x		x	2	1					1					x	
4d		x		x		x	2	1					1		x				
5	x			x	x		1			1									x
6	x		x		x		2	1		2	1						x		
7a	x			x		x	2	1					1				x		
7b	x			x		x	2	1					1				x		
7c	x			x		x	2	1					1				x		
8	x		x		x			1		1							x		
9	x		x		x			1					1					x	
10	x		x		x		1			1								x	
11		x		x		x	2	1				1					x		
12	x			x	x		1			1							x		
13	x		x		x		1					1				x			
14	x		x		x			2	1	1							x		
15	x		x		x		2	1						1			x		
16	x		x		x			1		1							x		
17	x		x		x				1	1							x		
18	x		x		x		1			1							x		
19	x		x		x		1			1							x		
20	x		x		x		1			1									x

1 = primary, 2 = secondary